

# NICOLÁS SCHUBERT

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## ABOUT

Lawyer (LL.M.) specializing in economic law and its relationship with technology. Expert in international law, trade, international relations, public policies and digital development. Focused on telecommunications, electronic commerce, public Internet policies, competition and intellectual property. Experience in negotiation of international treaties, trade agreements, government and public management. Experience leading and coordinating results-oriented teams. GNU/Linux user since 1997.

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## WORK EXPERIENCE

### **Head of the Department of Digital Economy at the Undersecretariat of International Economic Affairs**

*July 2019 - Present*

- Generation of a digital economy development strategy focused on international trade
- Negotiation and implementation of international treaties (DEPA, Chile-European Union, Chile-Argentina) in telecommunications and digital commerce (with emphasis on FOSS, encryption and net neutrality)
- Representation of Chile in multi and plurilateral forums (Pacific Alliance, APEC, WTO, G20)
- Implementation of a regional digital market in the Pacific Alliance
- Representation of Chile before the Internet and Jurisdiction Network

### **Chair of the Digital Economy Steering Group Chair at Asia Pacific Economic Cooperation (APEC)**

*January 2019 — Present*

- Leadership of the APEC Digital Economy group for the implementation of the Digital Economy Roadmap
- Coordination with other APEC bodies and groups
- Report to senior officials

### **Senior Advisor at the Services and Investments Division at General Directorate for International Economic Affairs (DIRECON)**

*October 2018 — July 2019*

- Negotiation and implementation of international agreements on telecommunications and e-commerce
- Representation of Chile in multi and plurilateral forums
- Coordination of the "Digital Society" priority for APEC 2019

### **Head of the Intellectual Property Division at General Directorate for International Economic Affairs (DIRECON)**

*January 2018 — October 2018*

- Negotiation of Intellectual Property chapters, with focus on copyright, technological protection measures and limitations and exceptions
- Representation of Chile in multilateral forums (World Intellectual Property Organization and World Trade Organization)

### **Chief of Staff at General Directorate for International Economic Affairs (DIRECON)**

*October 2016 — January 2018*

## **Lawyer at General Directorate for International Economic Affairs (DIRECON)**

*May 2012 — October 2016*

- Negotiator of international agreements on intellectual property, investments, services, telecommunications and electronic commerce
- Implementation of international commitments and representation of the Ministry of Foreign Affairs in committees and working groups
- Representation of Chile in multi and plurilateral forums (ICANN, APEC, WIPO, OECD, TISA, TPP, Pacific Alliance, UNCTAD, WTO)

## **Private Law practice**

*2007 — 2012*

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## **EDUCATION**

### **LL.M. in International Law – Investment, Trade and Arbitration, Universidad de Chile / Universität Heidelberg**

*March 2018 — March 2019*

Offered by the Law Faculties of the Universities of Chile and Heidelberg, with the support of the Max-Planck Institute of Comparative Public Law and International Law and the Institute of International Studies of the University of Chile.

Thesis: *“The need to address the disconnection between trade and competition policies in a globalized world in light of a borderless digital economy.”*

### **Bachelor of Law and Social Sciences (*cum laude*), Universidad Central de Chile**

*March 2002 — December 2006*

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## **PUBLICATIONS**

- Intellectual Property and Future: a look from the digitalization process, Santiago (2018)
  - Next generation networks and the challenges for the future of Chilean regulatory policy (2013)
  - Law and Economics of Law 20,453, which established network neutrality in Chile (2012)
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## **RECOGNITIONS AND AWARDS**

- **International Visitors Leadership Program (IVLP), US Department of State**  
*December 2019*
  - **First place, Thesis on Competition Awards, National Economic Prosecutor**  
*July 2014*
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## **LANGUAGES**

- **Spanish** (*Mother tongue*)
- **English** (*TOEFL iBT 111 pts.*)
- **German** (*Sprachdiplom 2*)
- **Portuguese** (*Intermediate*)